

(नेपाल राष्ट बैक बाट ग बर्गको इजाजतपत्र प्राप्त संस्था)

NPR

ॐकार विल्डिङ्ग (दोस्रो तल्ला) नयाँ बानेश्वर, काठमाण्डौँ जि.पि.ओ. बक्सः २३१७०, काठमाण्डौँ, नेपाल फोन नं. ९७७-१-४७९२५१७, फ्याक्स : ९७७-१-४७९२५१७ Web: www.manjushreefinance.com.np Email: info@manjushreefinance.com.np

### **Unaudited Financial Results (Quarterly)**

#### **Condensed Consolidated Statement of Financial Position** As on Quarter ended 30th Ashwin, 2081

		NPR
Assets	This Quarter Ending	Immediate Previous Year Ending
Cash and Cash Equivalent	263,565,368	365,926,265
Due from Nepal Rastra Bank	871,585,866	838,736,447
Placement With Bank and Financial Institutions	2,300,000,000	-
Derivative Financial Instruments	-	-
Other Trading Assets	-	-
Loan and Advances to B/FIs	974,751,155	1,327,368,635
Loans and Advances to Customers	16,089,698,349	14,063,471,654
Investment in Securities	3,676,846,592	4,132,619,091
Current Tax Assets	-	15,108,124
Investment in Subsidiaries	-	
Investment in Associates	-	-
Investment Property	87,795,488	63,520,366
Property and Equipment	226,081,439	225,421,700
Goodwill and Intangible Assets	3,062,727	3,040,945
Deferred Tax Assets	18,436,696	18,840,859
Other Assets	220,988,154	226,904,271
Total Assets	24,732,811,833	21,280,958,357
Liabilities	This Quarter Ending	Immediate Previous Year Ending
Due to Bank And Financial Institutions	1,437,525,401	1,204,819,219
Due to Nepal Rastra Bank	634,578,864	603.662.927
Derivative Financial Instruments	-	-
Deposit from Customers	19,474,580,166	16,413,518,399
Borrowings	-	-
Current Tax Liabilities	23,166,375	
Provisions		
Deferred Tax Liabilities	_	_
Other Liabilities	312,226,131	302,114,307
Debt Securities Issued	500,000,000	500,000,000
Subordinated Liabilities	500,000,000	300,000,000
	-	-
Total Liabilities	22,382,076,937	19,024,114,853
Equity	This Quarter Ending	Immediate Previous Year Ending
Share Capital	1,351,552,848	1,351,552,849
Share Premium	-	
Retained Earning	203,334,611	203,108,465
Reserves	795,847,437	702,182,190
Total Equity Attributable to Equity Holders	2,350,734,896	2,256,843,504
Non-Controlling Interests	-	-
Total Equity	2,350,734,896	2,256,843,504
Total Liabilities and Equity	24,732,811,833	21,280,958,357

#### **Condensed Consolidated Statement of Profit or Loss** For the Year Ended on 30th Ashwin, 2081

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	Current Year		Previous Yea	r Corresponding
Particulars	This Quarter	Up to This Quarter (YTD)	This Quarter	Up to This Quarter (YTD)
Interest Income	627,135,445	627,135,445	572,218,707	572,218,707
Interest Expense	(390,126,330)	(390,126,330)	(382,712,609)	(382,712,609)
Net Interest Income	237,009,115	237,009,115	189,506,098	189,506,098
Fees and Commission Income	39,551,123	39,551,123	22,552,908	22,552,908
Fees and Commission Expense	-	-	-	1,000
<b>Net Fee and Commission Income</b>	39,551,123	39,551,123	22,552,908	22,551,908
Net Interest, Fee and Commission Income	276,560,238	276,560,238	212,059,006	212,058,006
Net Trading Income	-	-	-	
Other Operating Income	9,933,099	9,933,099	5,153,561	5,153,56
Total Operating Income	286,493,337	286,493,337	217,212,567	217,211,567
Impairment Charge/(Reversal) for Loans and Other Losses	24,310,140	24,310,140	9,445,258	9,445,258
Net Operating Income	262,183,197	262,183,197	207,767,309	207,766,309
Operating Expenses				
Personnel Expense	74,567,554	74,567,554	61,361,431	61,361,43
Other Operating Expenses	26,105,021	26,105,021	21,405,071	21,405,07
Depreciation and Amortisation	7,204,278	7,204,278	6,265,088	6,265,088
Operating Profit	154,306,344	154,306,344	118,735,719	118,734,719
Non Operating Income	-	-	-	
Non Operating Expense	20,670,068	20,670,068		,
Profit Before Income Tax	133,636,276	133,636,276	118,735,719	118,734,719
Income Tax Expense	39,412,216	39,412,216	35,960,287	35,960,287
Current Tax	39,412,216	39,412,216	32,796,659	32,796,659
Deferred Tax Expense/ (Income)	-	-	3,163,628	3,163,628
Profit for the Period	94,224,060	94,224,060	82,775,432	82,774,432
Condensed Consolidated Stateme	ent of Other Co	mprehensive In	come	
Profit/(Loss) for the Period	94,224,060	94,224,060	82,775,432	82,774,432
Other Comprehensive Income	(332,667)	(332,667)	ı	
<b>Total Comprehensive income for the Period</b>	93,891,392	93,891,392	82,775,432	82,774,432
Basic Earnings per Share (Annualised)		27.89		24.50
		27.89		24.50
Diluted Earnings per Share	l I			
Profit Attributable to:				
- '	93,891,392	93,891,392	82,775,432	82,774,432
Profit Attributable to:	93,891,392	93,891,392	82,775,432 -	82,774,432

Ratios as per NRB Directive			
	Current Year	Previous Year	
Particulars	Up to this Quarter (YTD)	Up to This Quarter (YTD)	
Capital Fund to RWA	14.39%	16.77%	
Non-performing Loan (NPL) to Total Loan	3.12%	2.85%	
Net NPL to Total Loan	1.23%	_	
Total Loan Loss Provision to Total NPL	106.50%	121.54%	
Cost of Funds	7.44%	10.14%	
Credit to Deposit Ratio	77.72%	83.27%	
Base Rate (Quarterly Average)	10.21%	12.43%	
Interest Rate Spread	4.59%	4.58%	

# **Statement of Distributable Profit or Loss**

For the Year Ended 30th Ashwin 2081 (AS PER NRB REGULATION) NPR				
Particulars	30th Ashwin, 2081	31st Ashadh, 2081		
Net Profit or (Loss) as per Statement of Profit or Loss	94,224,060	265,820,166		
Appropriations:				
a. General Reserve	(18,844,812)	(53,164,033)		
b. Foreign Exchange Fluctuation Fund	-	_		
c. Capital Redemption Reserve	-	(83,333,333)		
d. Corporate Social Responsibility Fund	(3,425,625)	(2,649,391)		
e. Employees' Training Fund	-			
f. Other	-	-		
Profit or (Loss) Before Regulatory Adjustment	71,953,622	126,673,408		
Regulatory Adjustment :				
a. Interest Receivable (-)/Previous Accrued Interest Received (+)	(68,453,657)	(2,936,661)		
b. Short Loan Loss Provision in Accounts (-)/Reversal (+)	-	-		
c. Short Provision for Possible Losses on Investment (-)/Reversal (+)	-			
d. Short Loan Loss Provision on Non Banking Assets (-)/Reversal (+)	(3,677,984)	(23,697,126)		
e. Deferred Tax Assets Recognised (-)/ Reversal (+)	404,164	(727,356)		
f. Goodwill Recognised (-)/ Impairment of Goodwill (+)	-	-		
g. Bargain Purchase Gain Recognised (-)/Resersal (+)	-	-		
h. Acturial Loss Recognised (-)/Reversal (+)	-	-		
i. Other (+/-)	-	-		
Net Profit for the Year Available for Distribution	226,145	99,312,266		
Opening Balance of Retained Earning	203,108,466	79,438,886		
Adjustment: (+/ -)	-	-		
Distribution:				
Bonus Shares Issued	-	-		
Cash Dividend Paid	-	(71,132,226)		
Distributable Profit or (Loss)	203,334,611	107,618,925		
Distributable Profit or (Loss)	203,334,611	107,618,925		

#### Notes:

- "The above financial statements have been prepared in accordance with the Nepal Financial Reporting Standards (NFRS) and NRB Directives."
- Loans and advances include accrued interest and staff loans, and presented net of impairment charges as per NRB Directives
- Detailed interim financial statements have been published on the website: https://manjushreefinance.com.np
- The unaudited figures are subject to statutory audit and regulatory review.
- Investment in securities have been marked to market using NFRS 13 input value and have been measured at fair value through other comprehensive income.
- Personnel expense includes staff bonus as per the Bonus Act 2030
- As per clause 5(2)(kha) of Directive No. 16 of NRB Directives, Debenture Redemption Reserve has not been set aside.
- Figures have been regrouped and reaaranged wherever necessary.

# Disclosure as prescribed by Securities Registration and **Issue Regulation, 2073**

(Related to Sub rule (1) of Rule 26, for the First Quarter of F.Y. 2081/82

- Financial Statements (as per unaudited figures of 2081/06/30)
- Financial details as at the end of first quarter of F.Y. 2081/82 (2081/06/30) has been published along with this disclosure.
- Major Financial Indicators

a) Earnings Per Share (Annualized)	NPR 27.89	d) Net Worth Per Share	NPR 173.93
b) Market Value Per Share	NPR 764.90	e) Total Assets/No. of Share	NPR 1,829.95
c) Price Earnings Ratio	27.43	f) Liquidity Ratio	31.89

- 2. Management Analysis
- Details relating to the change in the FI's reserve, income, and liquidity in the quarter (if any) and its main reason.
- FI's capital adequacy and liquidity position continues to remain strong. Management's analytical details regarding future business plan.
- $FI \ seeks \ to \ achieve \ sustainable \ growth \ in \ business \ and \ profitability \ as \ per \ its \ strategic \ management \ plan.$
- Analytical details of the incidents that may have major impact on reserve, profit, or cash flow (if any) based on previous experience. No specific incident occurred during the period that could have impact on reserve, profit, or cash flow.
- **Legal Proceedings**
- Case filed by or against the FI in this quarter.
- Except in the regular course of business, there is no law suits filed against the FI in this quarter.
- Case relating to disobedience of prevailing law or commission of criminal offence filed by or against the promoter or Director of the FI. No such information has been received.
- Case relating to commission of financial crime filed against any Promoter or Director of the FI. No such information has been received.
- Analysis of Stock Performance of the FI
- Management view on the transaction of the shares of the FI in the Share Market. Transaction of Shares and share price are determined by open market at Nepal Stock Exchange Ltd.
- Maximum, minimum, and last share price, total transaction days and total transacted number of shares in the quarter (as per nepalstock.com)

Maximum share	Minimum share	Closing share	Total no. of	No. of days of	Total traded	
price (Rs.)	price (Rs.)	price (Rs.)	transactions	the transaction	no. of shares	J
867	608.40	764.90	43,866	57	65,10,404	

### **Problem and Challenges**

### Internal

- Managing overheads.
- Challenges to ensure operational efficiency through digitization
- Recruiting and retaining skilled staff 4)

### External

- 1) Intense competition from larger banks and fintech companies
- Economic fluctuations and political instability
- Reaching rural and underserved populations
- 4) Changing regulatory requirements

## Strategy to overcome the problems and challenges.

- $Implement\ robust\ risk\ management\ system\ including\ loan\ collection\ and\ recovery\ processes$
- Implement cost-control measures, optimization of resources utilization
- Streamline operations by adopting best practices and process improvements.
- Customer-centric products, new business avenues, and digital banking drive growth. 5) Offer competitive pay, growth opportunities and invest in training and development

### **Corporate Governance**

Clear separation of roles and responsibilities of Board of Directors and Management has ensured high standard of corporate Governance. Audit Committee has been functioning independently and actively. Manjushree is committed for transparency, high standard of professionalism and data integrity.

## Declaration

I, CEO of the FI, am accountable individually on the factual accuracy of the information submitted as of the date in this report. I also declare that to the best of my knowledge, no material information for investors has been concealed.