



## Unaudited Financial Results (Quarterly)

As at 2nd Quarter 30th Poush, 2074 (January 14, 2018) of the year 2074/75

Rs in '000'

S.N.	Particulars	This Quarter Ending	Previous Quarter Ending	Corresponding Previous Year Quarter Ending
<b>1</b>	<b>Total Capital And Liabilities (1.1 to 1.7)</b>	<b>5,983,548</b>	<b>5,918,933</b>	<b>4,696,117</b>
1.1	Paid up Capital	724,379	724,379	285,741
1.2	Reserve and Surplus	139,117	104,330	51,883
	Right Share received from basic Shareholders	-	-	143,204
	Debentures and Bond	-	-	-
1.4	Borrowings	37,900	63,793	837,900
	<b>Deposits (a+b)</b>	<b>4,839,697</b>	<b>4,802,678</b>	<b>3,188,247</b>
1.5	a. Domestic Currency	4,839,697	4,802,678	3,188,247
	b. Foreign Currency	-	-	-
1.6	Income Tax Liabilities	-	-	-
1.7	Other Liabilities	242,455	223,753	189,142
<b>2</b>	<b>Total Assets (2.1 to 2.7)</b>	<b>5,983,548</b>	<b>5,918,933</b>	<b>4,696,117</b>
2.1	Cash and Bank Balance	1,267,249	1,587,449	1,497,996
2.2	Money at call and short Notice	-	-	-
2.3	Investment	78,825	100,000	50,000
<b>2.4</b>	<b>Loans and Advances (a+b+c+d+e+f)</b>	<b>4,390,639</b>	<b>3,999,371</b>	<b>2,970,598</b>
a.	Real Estate Loan	309,894	329,444	265,716
	1. Residential Real Estate Loan (Except personal Home Loan upto Rs. 15 Million)	19,000	19,000	43,032
	2. Business Complex & Residential Apartment Construction Loan	-	-	-
	3. Income generating Commercial Complex Loan	2,151	2,226	2,451
	4. Other Real Estate (Including Land Purchase and Plotting) "	288,743	308,217	220,233
	b. Personal Home Loan of Rs. 15 Million or less	1,245,547	1,176,061	854,317
	c. Margin Type Loan	324,503	329,310	275,830
	d. Term Loan	1,330,438	1,095,251	758,510
	e. Overdraft Loan/TR Loan/WC Loan	701,027	636,153	684,051
	f. Others	479,231	433,153	132,173
2.5	Fixed Assets	48,170	44,890	20,028
2.6	Non Banking Assets	41,346	41,346	41,346
2.7	Other Assets	157,318	145,877	116,149
<b>3</b>	<b>Profit And Loss Account</b>	<b>Up to This Quarter</b>	<b>Up to Previous Quarter</b>	<b>Upto Corresponding Previous Quarter Ending</b>
3.1	Interest Income	308,828	143,990	167,360
3.2	Interest Expenses	234,275	114,638	107,775
	<b>A. Net Interest Income (3.1-3.2)</b>	<b>74,553</b>	<b>29,353</b>	<b>59,585</b>
3.3	Fees, Commission and Discount	3,248	1,457	1,306
3.4	Other Operating Income	15,378	6,414	14,889
3.5	Foreign Exchange Gain/Loss (Net)	-	-	-
	<b>B. Total Operating Income (A.+3.3+3.4+3.5)</b>	<b>93,179</b>	<b>37,223</b>	<b>75,779</b>
3.6	Staff Expenses	21,530	11,627	12,193
3.7	Other Operating Expenses	28,059	14,675	14,187
	<b>C. Operating Profit Before Provision (B.-3.6-3.7)</b>	<b>43,590</b>	<b>10,921</b>	<b>49,400</b>
3.8	Provision for Possible Losses	4,647	530	13,460
	<b>D. Operating Profit (C.-3.8)</b>	<b>38,943</b>	<b>10,391</b>	<b>35,939</b>
3.9	Non Operating Income / Expenses (Net)	26,114	-	1,328
3.10	Write Back of provision for possible Loss	-	-	-
	<b>E. Profit From Regular Activities (D +3.9+3.10)</b>	<b>65,057</b>	<b>10,391</b>	<b>37,267</b>
3.11	Extraordinary Income / Expenses (Net)	-	-	-
	<b>F. Profit before Bonus and Taxes (E.+3.11)</b>	<b>65,057</b>	<b>10,391</b>	<b>37,267</b>
3.12	Provision for Staff Bonus	5,914	945	3,388
3.13	Provision for Tax	17,743	2,834	10,164
	<b>G. Net Profit/Loss (F.-3.12-3.13)</b>	<b>41,400</b>	<b>6,613</b>	<b>23,715</b>
<b>4</b>	<b>Ratios</b>	<b>At the End of this Quarter</b>	<b>At the End of Previous Quarter</b>	<b>At the End of Corresponding Previous Year Quarter</b>
4.1	Capital Fund to RWA	18.06	18.96	14.11
4.2	Non Performing Loan (NPL) to Total Loan	2.38	1.77	2.63
4.3	Total Loan Loss Provision to Total NPL	125.35	152.22	124.82
4.4	Cost of Fund	10.44	10.09	7.64
4.5	CD Ratio	76.79	69.89	79.93
4.6	Base Rate	13.71	13.46	9.63
4.7	Interest Spread	3.65	3.75	4.03

Note: \*Above figures may vary with the audited figures if modified by the external auditors / regulators.

### Disclosure as prescribed by Securities Registration and Issue Regulation, 2065 (Related to Sub rule (2) of Rule22, for the Second Quarter of F.Y. 2074/75

**1. Financial Statements (as per un-audited figures of 2074.09.30)**  
i. Financial detail as at the end of Second Quarter (2074.09.30) of F.Y. 2074/75 has been published along with this disclosure.  
ii. Major Financial Indicators

a) Earnings Per Share(Annualized)	NPR11.43	d) Net Worth Per Share	NPR119.21
b) Market Value Per Share	NPR 142	e) Total Assets / No. of Share	826.03
c) Price Earnings Ratio	12.42	f) Liquidity Ratio	27.81%

**2. Management Analysis**  
a) Details relating to the change in the FI's reserve, income and liquidity in the quarter (if any) and its main reason.  
FI's reserve and liquidity position remained strong throughout the quarter.

b) Management's analytical details regarding future business plan.  
FI seeks to achieve sustainable growth in business and profitability as per its strategic management plan.  
c) Analytical details of the incidents that may have major impact on reserve, profit or cash flow (if any) based on previous experience.  
No specific incident occurred during the period that could have impact on reserve, profit or cash flow.

**3. Legal Proceedings**  
a) Case filed by or against the FI in this quarter.  
No case filed by or against FI in this quarter.  
b) Case relating to disobedience of prevailing law or commission of criminal offence filed by or against the promoter or Director of the FI.  
No such information has been received.  
c) Case relating to commission of financial crime filed against any Promoter or Director of the FI.  
No such information has been received.

**4. Analysis of Stock Performance of the FI**  
a) Management view on the transaction of the shares of the FI in the Share Market.  
Transaction of Shares and share price are determined by open market at Nepal Stock Exchange Ltd.  
b) Maximum, minimum and last share price, total transaction days and total transacted number of shares in the quarter (as per nepalstock.com)

Maximum Share price	Minimum Share Price	Closing Share Price	Total No. of Transaction	No. of days of transaction	Total Traded no. of share
152	136	142	549	55	261,589

**5. Problems and Challenges**  
**Internal**

- To maintain the level of interest spread.
- Managing overheads.
- Recruitment, retention and development of quality manpower.

#### External

- Tough competition in banking industry.
- Unstable socio-political situation of the country.
- Lack of favorable environment for the investment.

#### Strategy to overcome the problems and challenges

- Development and Introduction of customer oriented products / services.
- Strict portfolio management with emphasis on quality rather than quantity.
- Identification of new business avenues.
- Focus on development of staffs by training, counseling and monitoring them.

**6. Corporate Governance**  
Clear separation of roles and responsibilities of Board of Directors and Management has ensured high standard of corporate Governance. Audit Committee has been functioning independently and actively. Manjushree is committed for transparency, high standard of professionalism and data integrity.

**7. Declaration**  
I, CEO of the FI, am accountable individually on the factual accuracy of the information submitted as of the date in this report. I also declare that to the best of my knowledge, no material information for investors has been concealed.